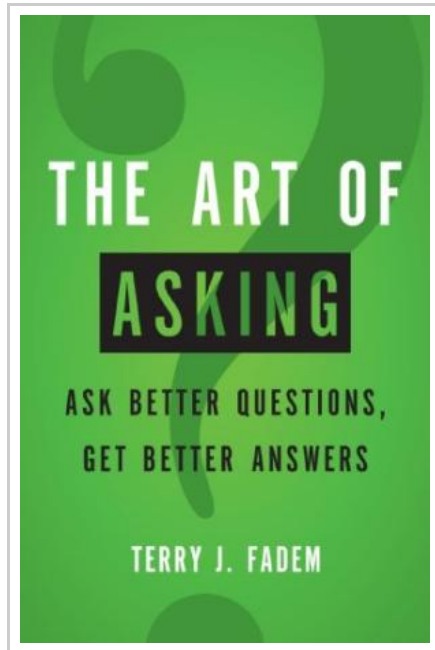




The Art of Asking: Ask Better Questions, Get Better Answers

By Terry J. Fadem

Pearson Education (US). Paperback. Book Condition: new. BRAND NEW, The Art of Asking: Ask Better Questions, Get Better Answers, Terry J. Fadem, Ask the Right Questions in the Right Ways. And Get the Answers You Need to Succeed! Discover the core questions that every manager needs to master. how to avoid the mistakes business questioners make most often. ten simple rules for asking every question more effectively. Learn how to ask tough questions and take control of tough situations. use questions to promote innovation, drive change, identify hidden problems, and get failing projects back on track. Ask better questions, get better answers, achieve better results! "Required reading for every leader who wishes to see his or her organization flourish and career progress." Garry A. Neil, MD, Corporate Vice President, Johnson & Johnson "Asking, listening, understanding the real meaning of the answers, and taking actions based on facts are really the essence of managing. This book has helped me in connecting the dots in my understanding (and lack thereof) of why things really did not work the way I expected them to." Pradip Banerjee, PhD, Chairman and Chief Executive Officer, Xybion; retired partner, Accenture "The framework and techniques provide outstanding ideas for executives to both gain...



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